## EXHIBIT 40

1	IN THE UNITED STATES DISTRICT COURT
2	FOR THE EASTERN DISTRICT OF VIRGINIA
3	RICHMOND DIVISION
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6	ePLUS, INC. : Civil Action No.
7	: 3:09CV620 vs.
8	LAWSON SOFTWARE, INC. : September 28, 2010
9	; 
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11	COMPLETE TRANSCRIPT OF THE FINAL PRETRIAL CONFERENCE
12	BEFORE THE HONORABLE ROBERT E. PAYNE
13	UNITED STATES DISTRICT JUDGE
14	APPEARANCES:
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- 1 MR. ROBERTSON: I'll withdraw the objection to that,
- 2 Your Honor.
- 3 THE COURT: Next one, 123:8 through 124:25.
- 4 MR. ROBERTSON: This has to do with the data
- 5 interface utility, and my notes reflect that Dr. Shamos doesn't
- 6 rely on it. Whether the underlying document wasn't objected
- 7 to, the fact is, it doesn't have any tendency to prove a fact
- 8 that is in dispute, makes it not relevant for purposes of any
- 9 invalidity analysis that Dr. Shamos might be offering. I
- 10 understand he cited it, but -- it was considered, but he has no
- 11 opinions with regard to it.
- 12 THE COURT: If he has no opinions with respect to it,
- 13 then I don't see how it's relevant.
- MS. STOLL-DeBELL: Your Honor, I think it's rebuttal
- 15 testimony because this database data interface utility is a
- 16 mechanism to automatically load catalog data into PO Writer,
- very similar to Lawson's PO-536 that ePlus is relying on to say
- 18 Lawson's system has catalogs and Lawson infringes. And so this
- 19 testimony and that document are rebuttal evidence.
- It was cited in our second supplemental invalidity
- 21 contentions and was listed in Dr. Shamos's report. Albeit he
- 22 didn't put a cite to that specific document in his claim chart,
- 23 I do think it's rebuttal testimony to their infringement
- 24 position.
- 25 THE COURT: How does it come in if he didn't testify

- 1 we are going to put on evidence that it has everything, and
- 2 we're going to put on evidence that it also is prior art
- 3 referenced under obviousness. We're doing both.
- 4 THE COURT: We're just staying with the one now.
- 5 MS. STOLL-DeBELL: That's because this particular
- 6 testimony we are talking about relates to one element, but
- 7 we're going to have a whole bunch of other evidence that
- 8 relates to PO Writer and the other elements, but right now
- 9 we're talking about one element, and this testimony and that
- document relates to that one element that's in rebuttal to what
- 11 they're going to say.
- We should be able to put on the evidence of all the
- different things and connect it up, and, yes, we are talking
- 14 about one element here, but we have evidence of the other
- 15 elements from Mrs. Fielder, from Dr. Shamos, from all these PO
- 16 Writer manuals, many of which are already stipulated and into
- 17 evidence already.
- 18 MR. ROBERTSON: We started this conversation with Ms.
- 19 Stoll-DeBell conceding that Dr. Shamos doesn't have any opinion
- on this data interface utility, so there's nobody there to
- 21 connect these dots. This is going to be thrown out there, and
- 22 Dr. Shamos can't patch it all together and try and re-create
- 23 the invention.
- 24 THE COURT: Who is going to testify that it's -- if
- 25 you add -- you are saying you've got someone testifying to

- 1 different pieces of the elements, the claim elements. Who is
- 2 going to tie it all together and say, therefore, this is prior
- 3 art? Somebody has to do that or all you have is a lot of
- 4 untethered evidence that doesn't mean anything that's relevant
- 5 to the case on the issue of prior art. So who is going to tie
- 6 it together?
- 7 MS. STOLL-DeBELL: Let me first say Dr. Shamos is
- 8 going to tie it together, but he doesn't need to get into this
- 9 because it's rebuttal. He's going to say PO Writer has all of
- 10 the elements of these claims, and this is my testimony and it's
- in his expert report.
- 12 THE COURT: Wait a minute. What do you mean,
- 13 rebuttal? The way this goes is this: They start off, you have
- 14 a case, and then they have rebuttal. That's it. They go
- 15 first, you go second, they go last, and that's it. So it's got
- 16 to be part of your response case, or it's nothing.
- 17 The way that you all did rebuttal reports, that has
- 18 relevance in terms of the discovery process, but it doesn't
- 19 circumscribe the trial. So is Shamos going to tie it together?
- 20 What you've told me is this, unless I misunderstand it: As to
- 21 the existence as to whether PO Writer is prior art, you have
- 22 Shamos or somebody, you have somebody testifying to each --
- 23 that PO Writer covers each of the individual claims, but you
- 24 don't -- I mean elements of the claim, but you don't have one
- 25 somebody saying that that person responds -- that that art